

April 13, 2018

AN OPEN LETTER TO OUR CUSTOMERS

SUBJECT: Delivery Schedules

One of the greatest challenges faced today by model railroad manufacturers is delivery scheduling. Please read the following to gain some insight into this issue. Over the years, beginning in the mid-1990's, there have been many significant changes in the model railroad industry. Five of the most important are:

1. The availability of mass quantities of product from off-shore manufacturers

2. The use of Advance Reservations by manufacturers to determine production quantities

3. The transition from kit building to "ready-to-run" completed models

4. The introduction of microelectronics into the hobby

5. The influence of the internet, including social media, on the hobby

Many people within the industry were surprised by the acceptance of ready-to-run products. A majority of model railroaders have jumped on board and transferred their kit building time to completing their layouts, introducing microelectronics into their hobby, and having operating sessions, among other things.

From a manufacturing standpoint the changes have been equally as impressive. Over the past twenty years, due to the availability of manufacturing capacity off-shore and the advances in manufacturing technology, more different models of prototypes have been made available to the hobby than have ever been available in the past. In addition, the models produced have been super-detailed compared to past models and the prototypical accuracy has increased nearly every year. All of this "progress" has been readily accepted if not demanded by the modeling community.

More manufacturers, taking advantage of the off-shore capacity, are producing more and more product than ever before, creating a "glut" within the industry. There are so many product options that most brick and mortar hobby shops can no longer stock some of everything that is produced. For the first time in the history of our industry modelers have to make decisions based on photo images or, in some cases, on the reputation of the manufacturer. From the manufacturer's point of view Advance Reservations have become an important part of the process in determining production projects and quantities. Beginning in 2006 InterMountain has used our Advance Reservation process to fairly accurately determine production quantities, making it possible for us to manage inventory. From experience we know it would be a disaster to go back to the old method of "guessing" how many of each item to produce. InterMountain's Advance Reservation is a "soft", customer-friendly system in that the reservations are only an indication of interest in the product. No commitment is made by our customers at the time they place the reservations. They choose at the time of delivery whether they still want the product. Please note, our customers are under no obligation to take the product if they do not have a need for it at the time of delivery.

That brings us to a most important discussion; that of delivery time for product releases. While many of the factors causing erratic delivery times are out of our control, we apologize to our customers for not keeping them better informed about the status of projects. We are committed to changing this and will do a better job of advising you of project status on a regular basis. In order to do this we will be making some changes in the process we use in defining status. A page is included with this letter outlining the new process that will appear in both the Advance Reservation section and the complete product listing on our website. This same status information will be available personally from InterMountain representatives when you contact the Company. We will endeavor to let you know as soon as possible whether or not a particular project will be produced and where it is in the production cycle. In the cases when production is questionable, we will notify you so you have a chance to increase reservations to the point where production is possible. Please keep in mind that manufacturing is a fluid process but we will do our best to clearly define the status as it moves from one stage to another.

A concern has been expressed that too much products will be released at one time or that there will be "surprises" in delivery making it difficult for modelers to budget for their purchases. If this occurs and we are notified we will set aside a modeler's purchases for a reasonable time awaiting instructions as to when to ship the product to their dealer of choice. In this small way we may be able to assist a few model railroaders to obtain the product they want.

Thank you for your continued support of InterMountain Railway Company. Our hope is that together we can continue to make model railroading a pleasurable and satisfying experience.

Frank Angstead

InterMountain Railway Company

Stank & Constant



Product Status Definitions

Manufacturing is such a fluid process, we will NOT post anticipated delivery months on the website any longer. Instead we will indicate the current status of the project/product, which will be updated as new information is available.

In order to more clearly communicate the status of each InterMountain product, we will identify the different states that the project is currently in.

The states and their definitions will be:

Taking Reservations: The project has been announced, and is available for Advance Reservations to be placed. If a reservation is placed within the first 90 days and the project is produced, the customer can be guaranteed their choice of road and number.

Confirmed for Production: These items have met the minimum requirements and will be produced but have not been entered into the Production Schedule yet. Reservations are still being accepted for items in this status.

Needs More Reservations: Projects that have been in Taking Reservations status for more than 90 days and have not met the required minimum reservations will be moved to this status, and the status box colored red.

Queued for Production: The project has begun the product development steps (art, tooling, etc), and the production order has been placed with our supplier. Reservations are still being accepted for items in this status.

In-Production: The production run has been scheduled and is in progress.

In-Transit: The product is being transported to InterMountain

Shipping: The product has been received at the InterMountain facility in Colorado and is in the inspection/packing/shipping process.

Pending Cancellation: The project has been identified for possible cancellation. If the minimum reservations are not received within 90 days, the product will be cancelled. Reservations are highly encouraged to save projects in this status.

Cancelled: The project did not receive the required minimum reservations, and has been removed from consideration. The project may be reconsidered at some point in the future, at which time it will be re-announced and moved to the Taking Reservation status. A "Boneyard" section will be added to the website with a history of all cancelled projects.



DELIVERY SCHEDULES

Be sure to read the included letter regarding delivery schedules. We have significantly changed the process for defining the different stages of the production scheduling. Our hope is that this new approach will answer some of the important questions regarding when and if specific projects will be available.





R-70-15 REFRIGERATOR CARS

This new offering of the R-70-15 refrigerator car includes nine brightly colored paint schemes that were seen all across the country. There is something for everyone regardless of geographic focus. Five of the paint schemes are being offered by InterMountain for the first time.

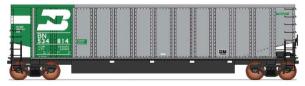




50ft. AAR STANDARD SINGLE DOOR BOXCARS

ADVANCE RESERVATION

Originally built in the late 1950's, these cars were commonly seen all across the United States. These ten paint schemes represent the single door version of the car which carried a multitude of different products. Four of the paint schemes are being offered for the first time by InterMountain. There is something for every modeler focusing on the time period from the late fifties through the nineties.





14 PANEL COALPORTERS®

AVAILABLE NOW

The first of the N scale Value Line projects is here! The N Scale Coalporter® will begin shipping during the week of April 16. Fourteen outstanding road names are included in this release. Thirteen car numbers are available for each road name, which includes a single car number and two six packs. Many of these cars are silver in color and include colorful logos. Both common configurations of this important model are represented.

Frank Angstead
InterMountain Railway Company

Hank & lingtus



Locomotive PTC Antenna Arrays

Individually Packaged, Fully Assembled & Painted!

Announced: April 13 Reservations Due By: June 30

List: \$17.95

P44702



BNSF - Type 1

P44703



BNSF - Type 2





CSX - Type 1





CSX - Type 2





Canadian National





Norfolk Southern





Union Pacific



In 2008, Congress required Class I railroad main lines handling poisonous-inhalation-hazard materials and any railroad main lines with regularly scheduled inter-city and commuter rail passenger service to fully implement Positive Train Control (PTC) by December 31, 2015. PTC uses communication-based/processor-based train control technology that provides a system capable of reliably and functionally preventing train-to-train collisions, overspeed derailments, incursions into established work zone limits, and the movement of a train through a main line switch in the wrong position.

In late 2015, Congress extended the deadline by at least three years to December 31, 2018, with the possibility of an extension to a date no later than December 31, 2020, if a railroad completes certain statutory requirements that are necessary to obtain an extension.

The InterMountain HO Scale PTC Antenna Arrays are a must have for locomotives operating on any modern post 2008 era HO Scale railroad. These arrays are accurately reproduced, fully assembled, accurately painted, and are railroad specific. Not only are they good for brand new prototypes, but they are also being retrofitted to existing older locomotives that were built prior to the PTC requirements. With these arrays, modern era modelers should be able to equip most, if not all, of their entire fleet of modern locomotives easily by using prototype photos!





List: \$39.95

🕯 R-70-15 Refrigerator Cars

Announced: April 13 Reservations Due By: June 30

Features: Finely Molded Detail, Prototypical Cushion Underframe Versions, Etched Metal Details, Sharp Painting & Lettering, Multiple Road Numbers, Metal Wheelsets and Operating Metal Knuckle Couplers.



PFE UP-SP Black Box

Car Numbers: - Keystone Cushion Underframe -13 452799 -16 452865

-14 452802 -15 452846 -17 452870 -18 452896 NEW!

Milwaukee Road

Date: NEW 10-65

Car Numbers:

-01 9652 -02 9687 -04 9733 -05 9774

-03 9706 -06 9795



SPFE White & Orange

Date: LUB 8-83

Car Numbers:

452906 -08 452921 -09 452929 -10 452930 -11 452938 -12 452947 UNION FACILIC FRUIT EXPRESS

UPFE Large Shield

Date: TUC 12-79

Car Numbers:

-13 455082 -14 455194 -15 455269 -16 455313 -17 455405 -18 455560



UPFE Yellow

Date: UP 9-96

Car Numbers:

-07 452314 -08 452355 -09 452396 -10 452412 -11 452456 -12 452525



Conrail Date: MDV 9-68

Date: BN 8-86

Car Numbers: -01 359004

-02 359012 -04 359022 -05 359027

-06 359037



WFCX / Great Northern

- Post 3/67

Date: BLT 6-67

Car Numbers:

-01 8806

-04 8912 -05 8934

-03 8879 -02 8843 -06 8965 **BNFE** - White

BU RLING TO N

NEW!

Car Numbers:

-01 180367 -02 180388 -03 180405 -04 180427 -05 180459 -06 180542



BAR - Blue Repaint

Date: BC 11-74

Car Numbers: 162 -02 179

-04 228 -05 245 -03 203 -06 274

Undecorated Kits List: \$29.95

RR-34516

Undecorated Kit with Roofwalk

Undecorated Kit without Roofwalk







Announced: April 13

Reservations Due By: June 30

Features: Sharp Painting and Lettering, Six Road Numbers, InterMountain Metal Wheelsets and Operating Knuckle Couplers.



CB&Q - Mineral Red

Date: HV 3-57

Car Numbers: -25 20206 -28 20237 -27 20231 -30 20274 -26 20219 -29 20252

Grand Trunk Western Date: BLT 1-46

Car Numbers: -08 595010 -09 595032 595007 -10 595033 -11 595045 -12 595064



CB&Q - Chinese Red

Date: HV 5-66

Car Numbers: -13 22814 -14 22819 -15 22830 -16 22842 -18 22871 -17 22855



Delaware & Hudson Car Numbers:

50052 -14 -15 50058 Date: DH 1-82 -13 50049 -17 50063 -18 50066



Detroit, Toledo & Ironton Date: PTD 3-76

Car Numbers: -02 15006 15002

-03 15009 -05 15017 15024



Southern Pacific

- B-50-44 Date: BLT 5-58

Car Numbers:

-19 651880 -20 651895 -21 651907 -22 651921 -23 651959 -24 952004



ATSF Shock Control - Bx-82

Date: BLT 7-61

Car Numbers:

-02 10888 -03 10920 -01 10839 -04 13315 -05 13347 -06 13381



Southern Pacific

- B-50-47 Date: NEW 7-57

Car Numbers: -13 651421

-14 651459 -15 651467 -16 651478 -17 651486 -18 651490



Texas & **New Orleans**

Date: BLT 5-58

Car Numbers: 70251

-02 70266 -03 70315 -05 70427 -06 70430



TOC Date: PTD 12-71

Car Numbers:

-02 149007 -03 149010 -01 149003 -05 149015 -06 149018





Undecorated Kit List: \$16.95

Kits include Finely Molded Parts and Plastic Wheelsets. Assembly Required. Couplers sold separately.

LONESTAR

New Product Announcement Available April 30, 2018

2 New Versions of the Wilson 43' Grain Trailer



Item #6019

Nutrena

HO Scale Model Kit:
Molded in silver plastic
w/ painted white
panels, decals and
complete instructions.
Includes bonus graphics
to decorate a truck
tractor.

\$27.95 msrp

Order today from your favorite hobby retailer!



Item #6020

Cargill

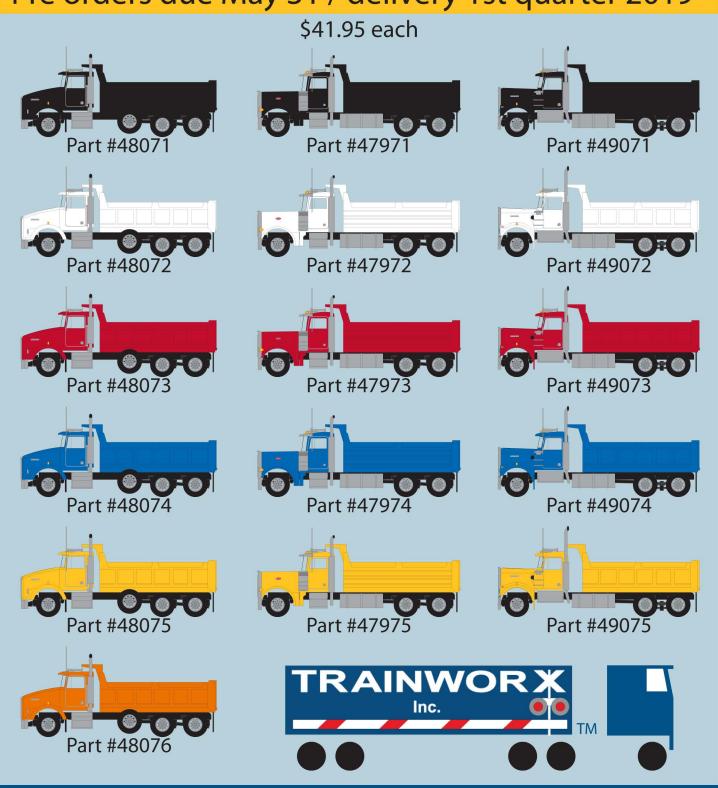
HO Scale Model Kit:
Molded in silver plastic
w/ painted white
panels, multi-era decals
and complete
instructions. Includes
bonus graphics to
decorate a truck tractor.

\$27.95 msrp

TRAINWORX NEWS

NEW N SCALE

Pre orders due May 31 / delivery 1st quarter 2019



email: trainworx@wic.net P.O. Box 127 - Delta, CO 81416 (970) 874-9747

ADVANCE RESERVATION FORM

1224 Boston Ave Longmont, CO 80501

April 2018



Phone: (303) 772-1901 Fax: (303) 772-8534 Sales: (800) 472-2530

| Date: Dealer #: | | Customer: | Telephone #: Contact: | |
|--------------------|--------------------|---|--------------------------|---------------|
| | | Other: | | |
| | | - HO Scale Locomotive PTC Antenna Arrays - | | |
| ** PLEASE RES | SERVE BY: June 30, | | | |
| | | MSRP - \$17.95 | | |
| Item No. | Reservation Qty | Roadname & Description | | |
| P44702 | <u></u> | BNSF – Type 1 | | New! |
| P44703 | | BNSF – Type 2 | | New! |
| P44704 | 5 | CSX – Type 1 | | New! |
| P44705 | 3 | CSX – Type 2 | | New! |
| P44706 | | Canadian National | | New! |
| P44707 | | Norfolk Southern | | New! |
| P44708 | - | Union Pacific | | New! |
| | | - HO Scale R-70-15 Refrigerator Cars - | | |
| ** PLEASE RES | ERVE BY: June 30, | 2018 ** | | |
| | | MSRP - \$39.95 | | |
| Item No. | Reservation Qty | Roadname & Description | | |
| RR-34551 | <u> </u> | PFE UP-SP Black Box – Keystone Cushion Underframe | 6#s | |
| RR-34660 | <u> </u> | Milwaukee Road | 6#s | New! |
| RR-34703 | | SPFE White & Orange | 6#s | |
| RR-34751 | | UPFE Large Shield | 6#s | |
| RR-34752 | | UPFE Yellow | 6#s | |
| RR-34824 | | Conrail | 6#s | New! |
| RR-34825 | , | WFCX / Great Northern – Post 3/67 | 6#s | New! |
| RR-34826 | | BNFE – White | 6#s | New! |
| RR-34827 | | BAR - Blue Repaint | 6#s | New! |
| RR-34515 | | Undecorated Kit with Roofwalk | MSRP: \$29.95 | |
| RR-34516 | | Undecorated Kit without Roofwalk | MSRP: \$29.95 | |
| | | - HO Scale Lonestar Wilson 43ft. Grain Trailers - | | |
| | | | Expect Release Date: / | April 30, 201 |
| | | MSRP - \$27.95 | | |
| Item No. | Reservation Qty | Roadname & Description | | |
| LS6019 | · | Nutrena | | New! |
| LS6020 | | Cargill | | New! |

ADVANCE RESERVATION FORM

1224 Boston Ave Longmont, CO 80501

TW49075

April 2018



Phone: (303) 772-1901 Fax: (303) 772-8534 Sales: (800) 472-2530

| Date: | | Customer: | | |
|--------------------------------------|-------------------|---|---------------|-------------|
| Dealer #: | | Other: | Contact: | |
| | | - N Scale 50ft. AAR Single Door Boxcars - | | |
| ** PLEASE RES | ERVE BY: June 30, | 2018 ** | | |
| | | MSRP - \$26.95 | | |
| Item No. | Reservation Qty | Roadname & Description | | |
| 65904 | | CB&Q – Mineral Red | 6#s | |
| 65905 | | Southern Pacific – B-50-44 | 6#s | |
| 65907 | | Grand Trunk Western | 6#s | |
| 65908 | | ATSF Shock Control – Bx-82 | 6#s | New! |
| 65920 | | CB&Q – Chinese Red | 6#s | |
| 65921 | <u></u> | Southern Pacific – B-50-47 | 6#s | |
| 65922 | | Delaware & Hudson | 6#s | |
| 65923 | · | Texas & New Orleans | 6#s | New! |
| 65924 | | Detroit, Toledo & Ironton | 6#s | New! |
| 65925 | | TOC | 6#s | New! |
| 60999 | | Undecorated Kit | MSRP: \$16.95 | |
| | | - N Scale Trainworx Dump Trucks - | | |
| * PLEASE RESERVE BY: May 31, 2018 ** | | Expect Release D | ate: Q1 2019 | |
| | | MSRP - \$41.95 | | |
| <u>Item No.</u> | Reservation Qty | Roadname & Description | | |
| TW47971 | | Black Peterbilt 379 | | New! |
| TW47972 | | White Peterbilt 379 | | New! |
| TW47973 | | Red Peterbilt 379 | | New! |
| TW47974 | | Blue Peterbilt 379 | | New! |
| TW47975 | <u> </u> | Yellow Peterbilt 379 | | New! |
| TW48071 | | Black Kenworth T800 | | New! |
| TW48072 | | White Kenworth T800 | | New! |
| TW48073 | | Red Kenworth T800 | | New! |
| TW48074 | | Blue Kenworth T800 | | New! |
| TW48075 | | Yellow Kenworth T800 | | New! |
| TW48076 | <u></u> | DOT Orange Kenworth T800 | | New! |
| TW49071 | · | Black Kenworth W900 | | New! |
| TW49072 | | White Kenworth W900 | | New! |
| TW49073 | | Red Kenworth W900 | | New! |
| TW49074 | | Blue Kenworth W900 | | New! |

Yellow Kenworth W900

New!



Choose any five items on this page and get a sixth item FREE! This offer expires May 4, 2018.





SD40-2W LOCOMOTIVES



Stock #49305(S):

Canadian National - Expo '86 (1 road number available)



Stock #49310(S):

New Hope & Ivyland
- CN Stripes Paintout
(1 road number available)



Stock #49311(S):

New Hope & Ivyland
- CN Map Paintout
(1 road number available)



SD40-2 LOCOMOTIVES



Stock #49332(S):

Kansas City Southern - Gray (4 road numbers available)



Stock #49334(S):

BNSF - Heritage 1 (4 road numbers available)



Stock #49344(S):

Conrail (4 road numbers available)



Stock #49350(S):

BNSF New Image (4 road numbers available)



Stock #49352(S):

Norfolk & Western (4 road numbers available)



Stock #49355(S):

Burlington Northern - Stripe Nose (4 road numbers available)



Stock #49357(S):

Wheeling & Lake Erie (4 road numbers available)



Stock #49359(S):

Ferrocarriles Nacionales de México (N de M) (4 road numbers available)



Stock #49360(S):

Famous Image Collector Series Allegheny Midland (2 road numbers available)



Stock #49362(S):

Seaboard System (4 road numbers available)



Stock #49364(S):

Union Pacific - 80s/90s (6 road numbers available)



Stock #49365(S):

BC Rail - Red, White & Blue (4 road numbers available)



Stock #49366(S):

CSX - YN2 Scheme (4 road numbers available)



Stock #49367(S):

Saint Lawrence & Hudson (4 road numbers available)



Choose any five items on this page and get a sixth item FREE! This offer expires May 4, 2018.





PADUCAH GP10 LOCOMOTIVES



Stock #49802(S):
Illinois Central Gulf - Orange/White
(4 road numbers available)



Stock #49803(S): Illinois Central Gulf (3 road numbers available)



Stock #49805(S): Chicago Central & Pacific (3 road numbers available)



Stock #49806(S):
Midsouth
(4 road numbers available)



Stock #49807(S): Conrail (4 road numbers available)



Stock #49808(S): lowa Interstate (4 road numbers available)



Stock #49809(S): ADMX (2 road numbers available)



Stock #49810(S): Arkansas-Oklahoma (1 road number available)



Stock #49811(S): Illinois Central - "Death Star" (4 road numbers available)



Stock #49813(S): Twin Cities & Western (3 road numbers available)



Stock #49814(S): Farmrail (4 road numbers available)



Stock #49815(S): Paducah & Louisville (4 road numbers available)



Stock #49816(S): U. S. Army (5 road numbers available)

ORDER FORM

1224 Boston Ave Longmont, CO 80501

April 2018



Phone: (303) 772-1901 Fax: (303) 772-8534 Sales: (800) 472-2530



| | - HO Scale SD40-2W Locomotives - | | | | | |
|----------|---------------------------------------|--|-----|--|--|--|
| | | MSRP: \$179.95 / \$269.95 with Sound | | | | |
| Item No. | Order Qty | | 4.0 | | | |
| 49305/S | / | Canadian National – Expo '86 | 1# | | | |
| 49310/S | —/ <u> </u> | New Hope & Ivyland – CN Stripes Paintout | 1# | | | |
| 49311/S | / | New Hope & Ivyland – CN Map Paintout | 1# | | | |
| | | - HO Scale SD40-2 Locomotives - | | | | |
| | | MSRP: \$199.95 / \$289.95 with Sound | | | | |
| Item No. | Order Qty | Roadname & Description | | | | |
| 49332/S | / | Kansas City Southern – Gray | 4#s | | | |
| 49334/S | / | BNSF – Heritage 1 | 4#s | | | |
| 49344/S | / | Conrail | 4#s | | | |
| 49350/S | / | BNSF – New Image | 4#s | | | |
| 49352/S | / | Norfolk & Western | 4#s | | | |
| 49355/S | / | Burlington Northern – Stripe Nose | 4#s | | | |
| 49357/S | / | Wheeling & Lake Erie | 4#s | | | |
| 49359/S | / | Ferrocarriles Nacionales de Mexico | 4#s | | | |
| 49360/S | / | Famous Image Collectors Series – Allegheny Midland | 2#s | | | |
| 49362/S | / | Seaboard System | 4#s | | | |
| 49364/S | / | Union Pacific – 80s/90s | 6#s | | | |
| 49365/S | / | BC Rail – Red, White & Blue | 4#s | | | |
| 49366/S | / | CSX – YN2 Scheme | 4#s | | | |
| 49367/S | / | Saint Lawrence & Hudson | 4#s | | | |
| | - HO Scale Paducah GP10 Locomotives - | | | | | |
| | | MSRP: \$189.95 / \$279.95 with Sound | | | | |
| Item No. | Order Qty | | | | | |
| 49802/S | / | Illinois Central Gulf – Orange/White | 4#s | | | |
| 49803/S | / | Illinois Central Gulf | 3#s | | | |
| 49805/S | / | Chicago Central & Pacific | 3#s | | | |
| 49806/S | / | Midsouth | 4#s | | | |
| 49807/S | / | Conrail | 4#s | | | |
| 49808/S | / | lowa Interstate | 4#s | | | |
| 49809/S | / | ADMX | 2#s | | | |
| 49810/S | / | Arkansas-Oklahoma | 1# | | | |
| 49811/S | / | Illinois Central - "Death Star" | 4#s | | | |
| 49813/S | / | Twin Cities & Western | 3#s | | | |
| 49814/S | / | Farmrail | 4#s | | | |
| 49815/S | / | Paducah & Louisville | 4#s | | | |
| 49816/S | / | U.S. Army | 5#s | | | |
| | | | | | | |



Phone (303) 772-1901 Fax (303) 772-8534

Sales (800) 472-2530

Email: intermountain@intermountain-railway.com

HO Scale Fully Assembled Models

DEALER MEMORANDUM **NUMBER 18-005**

See Full-Color Photos at our website: www.intermountain-railway.com

Items will begin shipping the week of April 16th!

April 13, 2018



TRINITY ALUMINATOR® COAL GONDOLAS

Features: Sharp Painting and Lettering, Prototype Accurate Paint Schemes, Operating Couplers and InterMountain Metal Wheelsets. NOTE: Single is -01, Six Packs are -A01 & -A02

Suggested Retail Prices: Single: \$26.95 / Six-Pack: \$159.95



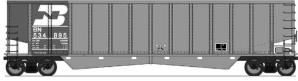


TRINITY DEMONSTRATOR - TIMX (STOCK #4402001)

These Aluminators® are decorated in silver and blue for Trinity. They have a yellow and red stripe down the sides with the words The Aluminator II in a white and blue gradient.

Date: BLT 5-93

STOCK / CAR # -A01: 1001, 1002, 1003, 1004, 1005, 1006 -A02: 1007, 1008, 1009, 1010, 1011, 1012 -01: 1013



BURLINGTON NORTHERN (STOCK #4402002)

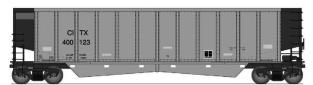
These Aluminators® are decorated for BN in silver and green. The lettering is white.

Date: BLT 7-94

STOCK / CAR #

-A01: 534973, 534996, 535002, 535037, 535042, 535071 -A02: 535012, 535029, 535056, 535068, 535087, 535099

534080



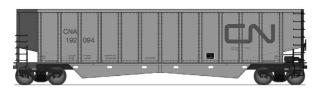
CIT GROUP / CAPITAL FINANCE -CITX (STOCK #4402003)

These Aluminators® are decorated in gray and dark gray for CITX.

Date: BLT 5-05 STOCK / CAR

-A01: 400104, 400125, 400138, 400146, 400175, 400180 -A02: 400111, 400129, 400143, 400162, 400174, 400183

-01: 400157



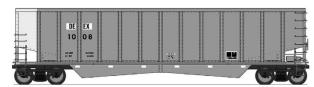
CANADIAN NATIONAL (STOCK #4402004)

These Aluminators® are decorated for CN in silver and red.

Date: BLT 12-96 STOCK / CAR

-A01: 192153, 192177, 192184, 192205, 192249, 192260 -A02: 192166, 192194, 192218, 192235, 192251, 192299

-01: 192187



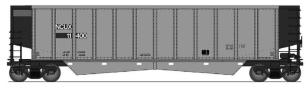
DETROIT EDISON - DEEX (STOCK #4402005)

These Aluminators® are decorated in gray and yellow for DEEX. The lettering is black

Date: BLT 1-02 STOCK / CAR

-A01: 1007, 1025, 1039, 1052, 1078, 1111 -A02: 1013, 1031, 1045,

1064, 1097, 1119 -01: 1049



TRANSPORT CAPITAL RAIL PARTNERS - NCUX (STOCK #4402006)

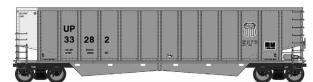
These Aluminators® are decorated for NCUX in gray and dark gray.

Date: BLT 2-01 STOCK / CAR

-A01: 11348, 11356, 11374, 11417, 11428, 11444 -A02: 11362, 11381, 11395,

11404, 11430, 11441

-01: 11370



UNION PACIFIC (STOCK #4402007)

These Aluminators® are decorated in silver and yellow for UP.

Date: BLT 4-97 STOCK / CAR

-A01: 33173, 33177, 33182, 33185, 33190, 33194 -A02: 33248, 33253, 33259,

33268, 33275, 33282 -01: 33293

AX OI

TRANSCISCO LEASING - GEAX (STOCK #4402008)

These Aluminators® are decorated for GEAX in silver and yellow.

Date: BLT 5-95 STOCK / CAR

-A01: 1001, 1027, 1032, 1055, 1066, 1078

-A02: 1014, 1038, 1043, 1061, 1085, 1108, -01: 1117



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Fully Assembled Models

DEALER MEMORANDUM **NUMBER 18-006**

Items will begin shipping the week of April 16th!

April 13, 2018

GENERAL SERVICE DROP BOTTOM GONDOLAS

Features: Sharp Painting and Lettering, Metal 33" Wheelsets, Kadee® Couplers.

Suggested Retail Prices: \$38.95



NORTHERN PACIFIC (STOCK #RR-35004)

These gondolas are decorated for Northern Pacific in black with white lettering.

Date: BLT 8-40 HL 8-46

STOCK / CAR #

-67 50015 -68 50080

-69 50175

-70 50270

50314 -71 -72 50392



WESTERN PACIFIC (STOCK #RR-35006)

These gondolas are decorated for Western Pacific in black with white lettering.

Date: BLT 12-53 STOCK / CAR #

-31 9255 -32 9273

-33 9318 -34 9356

-35 9394

-36 9400



DENVER & RIO GRANDE WESTERN (STOCK #RR-35007)

These gondolas are decorated for D&RGW in black with white lettering.

Date: NEW 1-48 STOCK / CAR

-37 46013

-38 46025

-39 46044 -40 46130

-41 46145

-42 46170

MILWAUKEE ROAD

(STOCK #RR-35014)

These gondolas are decorated for MILW in red with white lettering.

Date: BLT 5-49

STOCK / CAR # -19 93002

-20 93007

-21 93066

-22 93135

-23 93150 -24 93201

SOUTHERN PACIFIC - 1956 REPAINT (STOCK #RR-35019)

These gondolas are decorated for SP in red with white lettering. The herald is black & white.

Date: BLT 1-49 BS 12-56

STOCK / CAR #

-19 151192 -20 151210

-21 151240

151295 -23 151401

-24 151450

ILLINOIS CENTRAL - BLACK (STOCK #RR-35210)

These gondolas are decorated for IC in black white lettering.



Date: RPKD 4-12-67 STOCK / CAR

-01 96595 -02 96599

-03 96702

-04 96710

-05 96731 -06 96762



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N Scale Fully Assembled Models

DEALER MEMORANDUM NUMBER 18-007

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April 13, 2018

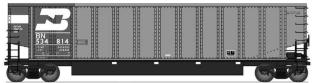


14 PANEL COALPORTERS®

Features: Sharp Painting and Lettering, Prototype Accurate Paint Schemes, Operating Couplers and InterMountain Metal Wheelsets. *NOTE: Single is -01, Six Packs are -A01 & -A02*

Suggested Retail Prices: Single: \$19.95 / Six-Pack: \$118.95





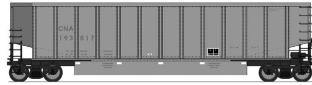
BURLINGTON NORTHERN - GREEN (STOCK #6401001)

These Coalporters® are decorated for BN in silver and green. The lettering is white.

STOCK / CAR # -A01: 533918, 533965, 534044, 534071

534044, 534071, 534108, 534112 -A02: 533923, 533959,

534026, 534062, 534117, 534134 -01: 533912 (Double Rotary)

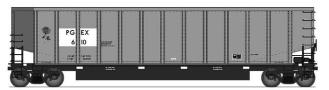


CANADIAN NATIONAL (STOCK #6401002)

These Coalporters® are decorated for CN in silver and red.

STOCK / CAR #
-A01: 193710, 193765, 193781, 193827, 193854, 193872
-A02: 193729, 193774, 193798, 193866, 193863, 193892

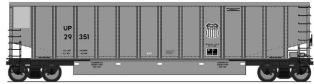
-01: 193656 (Double Rotary)



PORTLAND GENERAL ELECTRIC - ROSE (STOCK #6401004)

These Coalporters® are decorated for PGEX in silver and red. The lettering is black.

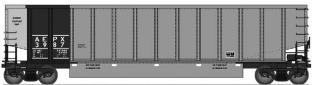
STOCK / CAR #
-A01: 610, 631, 647, 664, 672, 705
-A02: 607, 628, 653, 660, 695, 700
-01: 7 (Double Rotary)



UNION PACIFIC (STOCK #6401005)

These Coalporters® are decorated for UP in silver and yellow. The herald is red, white, & blue and the lettering is black.

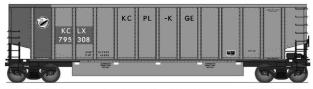
STOCK / CAR #
-A01: 28930, 29025, 29134, 29283, 29367, 29412
-A02: 28941, 29046, 29148, 29274, 29357, 29423
-01: 29236



AMERICAN ELECTRIC POWER (STOCK #6401006)

These Coalporters® are decorated for AEPX in silver, black, and yellow. The lettering is white and black.

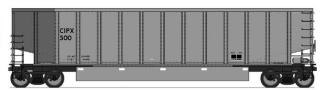
STOCK / CAR # -A01: 3357, 3482, 3545, 3618, 3740, 3873 -A02: 3442, 3536, 3671, 3724, 3801, 3957 -01: 3649



KANSAS CITY POWER & LIGHT - LA CYGNE (STOCK #6401007)

These Coalporters® are decorated for KCLX in silver and red. The lettering is black and white.

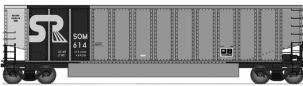
STOCK / CAR #
-A01: 795021, 795138,
795183, 795249,
795276, 795322
-A02: 795046, 795091,
795146, 795253,
795304, 795365
-01: 795003 (Double Rotary)



CENTRAL ILLINOIS POWER (STOCK #6401008)

These Coalporters® are decorated for CIPX in silver and red. The underframe is black.

STOCK / CAR # -A01: 501, 521, 536, 544, 577, 590 -A02: 512, 527, 533, 554, 561, 615 -01: 583



SOMERSET RAILROAD (STOCK #6401009)

These Coalporters® are decorated for SOM in silver, black, and yellow. The herald is yellow along with the reporting marks.

STOCK / CAR # -A01: 608, 615, 634, 657, 672, 689 -A02: 604, 621, 629, 642, 663, 695 -01: 640



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N Scale Fully Assembled Models

DEALER MEMORANDUM NUMBER 18-008

Items will begin shipping the week of April 16th!

April 13, 2018



14 PANEL COALPORTERS®

Features: Sharp Painting and Lettering, Prototype Accurate Paint Schemes, Operating Couplers and InterMountain Metal Wheelsets. *NOTE: Single is -01, Six Packs are -A01 & -A02*

Suggested Retail Prices: Single: \$19.95 / Six-Pack: \$118.95



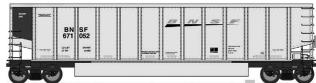


NORTHERN INDIANA PUBLIC SERVICE (STOCK #6401010)

These Coalporters® are decorated for NORX in silver and yellow. The lettering is black.

STOCK / CAR # -A01: 2819, 2858, 2950,

3027, 3062, 3105 -A02: 2834, 2923, 2977, 3035, 3142, 3168 -01: 3021

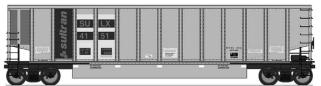


BNSF - NEW IMAGE (STOCK #6401011)

These Coalporters® are decorated for BNSF in silver and red. The lettering is black.

STOCK / CAR # -A01: 670500, 670666, 670782, 670827, 670995,671052 -A02: 671138, 671205 671394, 671413 671544, 671660

-01: 671176

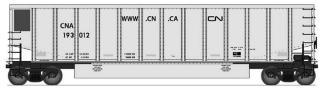


SULTRAN - SULX (STOCK #6401012)

These Coalporters® are decorated for SULX in gray, black, and red. They also feature silver and yellow paintouts.

STOCK / CAR # -A01: 4010, 4075 4151, 4188 4234, 4263 -A02: 4037, 4049 4126, 4241 4272, 4308

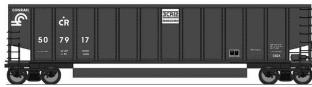
-01: 4150



CANADIAN NATIONAL - CNA WEBSITE (STOCK #6401014)

These Coalporters® are decorated for CN in silver and red. The lettering and underframe are black.

STOCK / CAR # -A01: 193012, 193058 193124, 193165 193181, 193220 -A02: 193007, 193030 193075, 193143 193159, 193212 -01: 193227

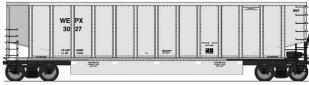


CONRAIL (STOCK #6401018)

These Coalporters® are decorated for Conrail in red with white lettering.

STOCK / CAR # -A01: 507443, 507467 507511 ,507515

507722, 507838 -A02: 507420, 507461 507477, 507626 507664, 507835 -01: 507917



WISCONSIN ELECTRIC POWER - WEPX (STOCK #6401022)

These Coalporters® are decorated for WEPX in silver and yellow. The lettering is black.

STOCK / CAR #
-A01: 3027, 3065, 3116
3174, 3125, 3306
-A02: 3041, 3134, 3160
3227, 3279, 3312
-01: 3055

ORDER FORM

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April 2018



Phone: (303) 772-1901 Fax: (303) 772-8534 Sales: (800) 472-2530

Date: Customer: Telephone #: Dealer #: Contact: Other: Expected Shipping Date: Week of April 16th! - HO Scale Value Line Trinity Aluminator® Coal Gondolas -MSRP - \$26.95 Single Car (1#) / \$159.95 Six-Pack (A01 / A02) Item No. Single/A01/A02 Roadname & Description 4402001 Trinity Demonstrator - TIMX NEW! 4402002 **Burlington Northern** NEW! Cit Group / Capital Finance - CITX 4402003 NEW! 4402004 Canadian National NEW! 4402005 Detroit Edison - DEEX NEW! 4402006 Transport Capital Rail Partners - NCUX NEW! 4402007 Union Pacific NEW! 4402008 Transcisco Leasing - GEAX NEW! - HO Scale General Service Drop Bottom Gondolas -MSRP - \$38.95 Item No. Order Qty Roadname & Description RR-35004 Northern Pacific 6#s RR-35006 Western Pacific 6#s RR-35007 Denver & Rio Grande Western 6#s 6#s RR-35014 Milwaukee Road Southern Pacific - 1956 Repaint RR-35019 6#s RR-35210 Illinois Central - Black 6#s NEW! - N Scale Value Line 14 Panel Coalporters® -MSRP - \$19.95 Single Car (1#) / \$118.95 Six-Pack (A01 / A02) Item No. Single/A01/A02 Roadname & Description 6401001 **Burlington Northern** NEW! 6401002 Canadian National NEW! 6401004 Portland General Electric - Rose NEW! Union Pacific 6401005 NEW! 6401006 American Electric Power NEW! 6401007 Kansas City Power & Light - La Cygne NEW! 6401008 Central Illinois Power NEW! Somerset Railroad 6401009 NEW! 6401010 Northern Indiana Public Service NEW! 6401011 BNSF - New Image NEW! 6401012 Sultran - SULX NEW! 6401014 Canadian National - CNA Website NEW! 6401018 Conrail NEW! 6401022 Wisconsin Electric Power - WEPX NEW!